



# YOUR GATEWAY TO THE MUSLIM WORLD

### **WORLD'S LEADING** ISLAMIC MEDIA PLATFORM

PROVIDING A TRUSTED MUSLIM PERSPECTIVE FOR OVER 20 YEARS Islam Channel has been broadcasting worldwide in English from London since 2004 and was joined by Islam Channel Urdu in 2015 and Islam Channel Bangla in 2022.

Established at the heart of the British and global Muslim community, Islam Channel is a trusted source of religious knowledge and news and a cherished hub for entertainment, culture and children's programming. Islam Channel is the best way to reach a Muslim audience, offering comprehensive coverage both in the UK and worldwide on TV and online, via cable and satellite networks, digital channels, SMART TV, tablet and mobile applications and social media platforms.

Since March 2021 we have been registered with BARB, the UK's official service for measuring TV viewership. Since then, during Ramadan, it has regularly been the UK TV service most viewed by a British Asian audience, with over 2.2 million viewers.









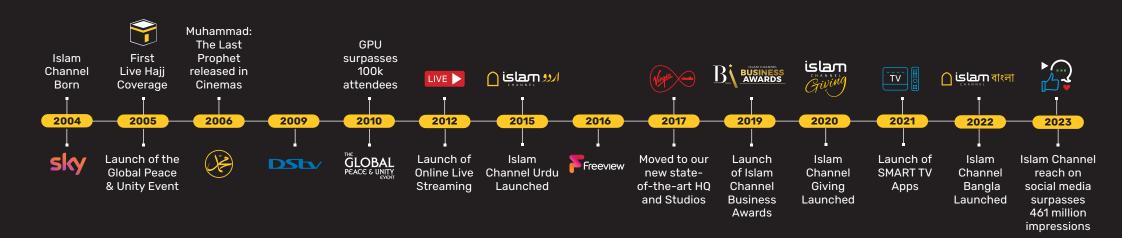
### A **TRUSTED** BRAND

# RELIABLE, ACCURATE AND UNBIASED INFORMATION AND INSIGHT

Trust is at the heart of any successful brand. Islam Channel was the first broadcaster to focus on a Muslim audience, when it started broadcasting from London in 2004, earning the love and respect of Muslims around the world.

Since then, our journey has taken us from strength to strength. Islam Channel is on air broadcasting 24/7 and is now available throughout the world on TV and online. In 2021, Islam Channel launched a suite of stateof-the-art VOD applications across SMART TV, tablet and mobile devices on Apple, Android and Amazon platforms.

In 2023, Islam Channel surpassed 522 million total impressions on social media, alongside a TV viewership of 7.3 million. Islam Channel's website delivered 5.7 million page views and its apps delivered 2.4 million plays.



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### **THE GATEWAY TO** THE MUSLIM COMMUNITY IN THE UK AND BEYOND

Islam is the second largest religion in the UK. According to the 2021 census results, there are 3.9 million Muslims in England and Wales, representing 6.5% of the UK population.\* The Muslim population is larger than all other non-Christian faith groups put together. According to the Office for National Statistics, over 1 million of London's 8 million population is Muslim.

Islam Channel is unique as a Muslim media platform, not only as a pioneer and market leader, but also because it reaches all parts of the Muslim community, rather than catering for one ethnic, cultural or language group.

Advertising or sponsorship on Islam Channel is the best way for you to present your brand to the Muslim community in the UK and overseas. Working with Islam Channel is like being introduced by a trusted friend.

Islam Channel reaches the majority of the UK's Muslim population. Its audience is loyal, engaged and extremely generous, with over £600 million raised through live charity appeals on Islam Channel.



According to BARB data, combined with home office figures, Islam Channel reaches **60% of British Muslims.** 

### 2.2 MILLION

Live TV viewers monthly in the UK alone



### £600 MILLION

Raised through live charity appeals on Islam Channel

\* Source: Office for National Statistics, Census, 2021. Pew Research Center, 2017.

### DELIVERING AN ENGAGED AND ACTIVE AUDIENCE IN THE UK AND WORLDWIDE

Islam Channel is the only UKbased Muslim media platform to have a truly global reach, broadcasting to millions of English-speaking Muslims worldwide.

Islam Channel's audience is extremely generous. In Ramadan 2021 the channel set a new record for a charity appeal, with charity partner Muslim Hands raising over £2.1 million in a single night's live appeal. In 2022 and 2023 respectively, Islam Channel Urdu and Islam Channel Bangla also broke the £1 million barrier for a single night's charity appeal.

Islam Channel is available on Sky, Virgin Media and Freeview in the UK and on a number of international satellite networks including DSTV, with a subscriber base of over 20 million households throughout Africa.

In 2021, Islam Channel launched a suite of state-of-the-art VOD applications across SMART TV, tablet and mobile devices on Apple, Android and Amazon platforms. Islam Channel also reaches over 103 million viewers monthly on its social media platforms.

With its combination of traditional TV and digital platforms, advertising on Islam Channel allows you to reach Muslim audiences of all ages, including demographics such as the more mature and affluent members of the Muslim community, who can be tricky to reach online.

### **TOP 10 LOCATIONS** www.islamchannel.tv

- 1 United Kingdom
- 2 United States
- 3 India
- 4 Pakistan
- 5 Canada
- 6 Malaysia
- 7 United Arab Emirates
- 8 Australia
  - Nigeria

9

10 Netherlands

### WHY **TV ADVERTISING** WORKS

In the UK, almost 27 million households have a TV, accounting for 37% of the average person's overall media day and 67% of the average person's video diet. More importantly for advertisers, TV accounts for 91% of all video advertising that is seen (Royal Television Society) (Thinkbox).

### **Popularity of TV Advertising:**

TV advertising continues to be a stronghold for online companies, which were the highest spenders in this category. In the first half of 2023, online businesses invested £559.9 million in TV ads, reflecting a 37% increase compared to the same period in 2019 (Royal Television Society) (Thinkbox).

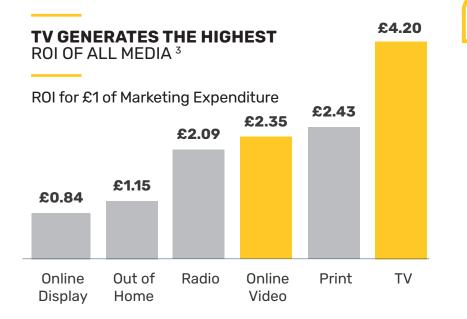
#### **ROI and Advertising Spend:**

TV advertising remains the most effective medium, delivering an average return on investment (ROI) of £4.20 for every £1 spent, significantly higher than other media (Marketing Beat) (Royal Television Society).

### **Trends in TV Viewership:**

In 2023, UK viewers spent an average of 2 hours and 40 minutes daily watching broadcaster TV, with an additional 39 minutes on subscription VOD services. Nearly three-quarters of the population now have access to an SVOD service (Thinkbox).

**Market Insights:** The dynamic landscape of TV viewing has stabilised, showing slight



growth in total viewing levels. Despite the rise of platforms like TikTok and YouTube, traditional TV viewing remains robust (Royal Television Society) (Thinkbox).

### Islam Channel's Impact:

Partnering with a trusted brand like Islam Channel offers a unique opportunity to connect with a defined audience. Throughout the years, the NHS, UK government, and other organisations have leveraged Islam Channel for campaigns aimed at British Muslims. "Success depends on a fully integrated campaign... There is a time and a place for targeting through the obvious channels, digital and CRM, but there is also a time to talk to the nation and our TV campaigns do that brilliantly and successfully."

#### IAN HAMPTON

SENIOR CAMPAIGNS MANAGER NHS ENGLAND

- 1. Thinkbox TV Viewing Report 2023 (Thinkbox)
- 2. Guerillascope, "Why TV Advertising", 2023
- 3. Marketing Beat, "Thinkbox TV Advertising", April 24, 2024 (Marketing Beat)
- 4. Royal Television Society, "Where next for TV ad revenue?", June 2024 (Royal Television Society)

## THE **MUSLIM** POUND

Muslims spent over \$2.29 trillion globally in 2022 across various sectors including food, pharmaceuticals, cosmetics, modest fashion, travel, and media. Islamic finance assets are projected to grow from \$3.96 trillion in 2021/22 to \$5.94 trillion by 2025/26<sup>1</sup>.

In the UK, the Muslim community's economic contributions are substantial:

### Contribution to GDP:

The Muslim community contributes £126 billion to the UK economy, reflecting its substantial purchasing power and entrepreneurial spirit <sup>1</sup>.

### **UK Halal Economy:**

The UK's halal industry, across all sectors, is valued at  $\pounds$ 3.5 billion, with the halal food sector alone accounting for  $\pounds$ 1 billion<sup>1</sup>.

### **Global Halal Economy:**

\$2.29 trillion (2022)<sup>1</sup>.

### A GENEROUS AUDIENCE FOR WHOM CHARITY IS A WAY OF LIFE

British Muslims are the UK's most generous charity donors. According to recent reports, charitable donations by British Muslims exceed £1 billion a year.

### Islam Channel's Role:

Islam Channel remains a vital platform for reaching the UK's Muslim population, providing a trusted medium for advertisers and organizations to engage with this demographic.



### **A GENEROUS AUDIENCE** FOR WHOM CHARITY IS A WAY OF LIFE

British Muslims are the UK's most generous charity donors. According to a recent report, charitable donations by British Muslims exceed £1bn a year.\*

Ramadan is not only the month when Muslims fast but is also one of the most important months in the Islamic calendar for giving to charity.

Muslims have a duty to donate a percentage of their wealth to charity known as Zakat and also make voluntary charity contributions known as Sadaqah.



In 2021, **Islam Channel** set a new record for the most successful live charity appeal, raising **£2.1 million** in one single night.

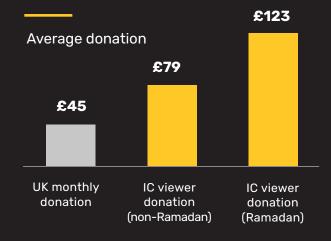
In 2022, **Islam Channel Urdu** raised over **£1 million** in a single night.

In 2023, **Islam Channel Bangla** raised over **£1 million** in a single night.



Raised through live charity appeals on Islam Channel

### BRITISH MUSLIMS ARE THE UK'S MOST GENEROUS CHARITY DONORS<sup>1</sup>



### **OUR CHARITY PARTNERS**



\* Source: Ayaan Institute 'Aiding the Ummah' 2023

1 Source: CAF UK, Giving Survey 2019 and IC, Charity Survey 2020

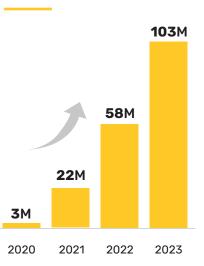
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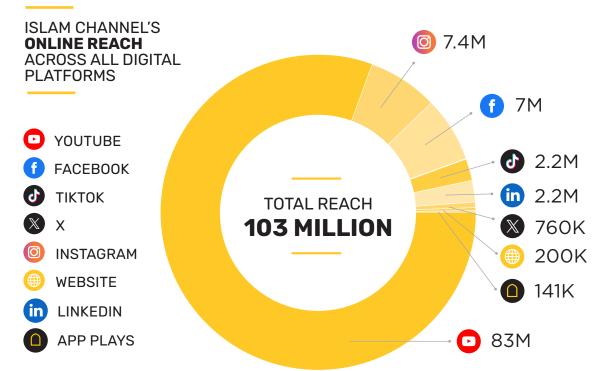
### DYNAMIC **ONLINE GROWTH** REACHES NEW AUDIENCES

Islam Channel is thriving across all platforms and has enjoyed sustained and consistent dynamic online growth by focusing on its social media platforms. It has expanded its audience on YouTube and launched its suite of state-of-the-art apps, which are available across SMART TV, tablet and mobile devices on Apple, Android and Amazon platforms.

During a 4-year period Islam Channel's online reach across all digital platforms has soared from 3 million monthly in 2020 to almost 103 million in 2023.

### MONTHLY SOCIAL MEDIA REACH





### YEARLY **VIEWERSHIP PERFORMANCE** ACROSS ALL PLATFORMS

JULY 2023 - JUNE 2024

🔘 50M A 42M (in) 14M 12M TOTAL  $\mathbb{X}$ 4.8M **IMPRESSIONS** 2.7M **522 MILLION** 2.3M 393M D

## TELEVISION, WEBSITE & APP PERFORMANCE

TELEVISION PERFORMACE

PERFORMACE

APP

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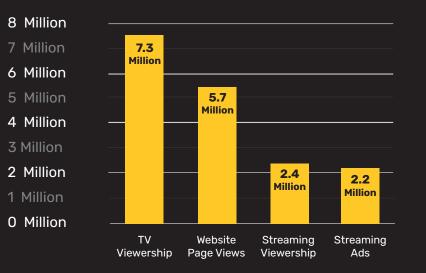
**2.4**M

NUMBER OF PLAYS

WEBSITE PERFORMACE



2.2M
TOTAL AD REQUESTS



### PROGRAMME SPONSORSHIP

Sponsoring a programme on Islam Channel is a wonderful way to take your brand right to the hearts of our viewers. Our viewers are extremely loyal and often feel a personal attachment to their favourite programmes. Many of our sponsorship opportunities are not only for TV but also include an online element incorporating YouTube or social media.

We are able to offer a wide variety of content from religious to current affairs, lifestyle to children's programming. Sponsorship works best when there is a clear synergy between the programme and the sponsor – our team knows our audience and our programming inside out and will be happy to recommend the most suitable options for you and your brand. Speak to them for rates and details.



### OUR FLAGSHIP SHOWS



#### **SALAAM BRITAIN**

Our morning show, made for and by Muslim women, where guests entertain, inspire and educate, celebrating Muslim achievement.



RECITE

#### THE TODAY SHOW

Our flagship, contemporary, lifestyle chat show with special guests, exploring topical issues related to the Muslim community.

### RECITE

Our popular live interactive Qira'ah show where viewers call in to recite the holy Quran and have their recitations corrected.



#### **ISLAMIQA**

Viewers call in to the studio with questions for our learned scholars who will offer advice on all matters pertaining to their daily lives.



#### **HEALTH MATTERS**

Viewers' questions on health and wellness are answered by Dr Hina J Shahid, GP and Chair of the Muslim Doctors' Association.

### OUR VALUES

### FAITH

Placing Islam and its values at the core of our work

#### INTEGRITY

Staying true to our principles to earn the trust of our audience

### RESPECT

Showing respect for others and valuing cooperation

#### EXCELLENCE

Striving for excellence or *Ihsan* throughout our work

### CREATIVITY

Seeking inspiration to generate new ideas and ways to express them

### COMMUNITY

Taking responsibility for serving and caring for our community



### OUR VISION

#### **FOCUS ON VIEWERS**

Placing our viewers at the heart of everything we do, creating engaging, informative and entertaining content to earn and retain their trust

#### MUSLIM PERSPECTIVE

Providing a Muslim perspective in the media and ensuring that Muslim voices are heard

#### **RELEVANT TO MUSLIMS**

Raising issues and highlighting stories of relevance and significance to the Muslim community

### **CELEBRATE SUCCESS**

Celebrating Muslim achievement and showcasing the diversity and plurality of the British and global Muslim experience

### **EDUCATE & INFORM**

Educating and informing both Muslims and non-Muslims of all ages and backgrounds about Islam

### CHALLENGE MISCONCEPTIONS

Challenging misconceptions about Islam and standing up for what we believe is right

### **MUTUAL RESPECT**

Championing inclusivity and bringing people together to promote mutual respect between different communities, faiths and cultures





### **Contact Us**

If you would like to discuss advertising opportunities or start planning a future campaign, we'd be happy to talk about your requirements and help you to meet your objectives.

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